

WAUPACA AREA PUBLIC LIBRARY 715-258-4414 wau@waupacalibrary.org www.waupacalibrary.org

WAUPACA AREA PUBLIC LIBRARY

LIBRARY BOARD OF TRUSTEES

FINANCE COMMITTEE MEETING AGENDA

WEDNESDAY SEPTEMBER 20, 2023, 5:30 PM OR DIRECTLY FOLLOWING BOARD MEETING

CITY OF WAUPACA COUNCIL CHAMBERS

Mission Statement: "...committed to offering opportunities for connections innovation, and engaged learning."

1. ROLL CALL:

COMMITTEE MEMBERS: JULIE EIDEN, JOHN MILLER, CORY NAGEL, HOLLY OLSEN, MELANIE PETERSON, AND JOHN TURNER

2. APPROVAL OF AGENDA

OPEN MEETING LAW STATEMENT: This meeting and all other meetings of the Waupaca Area Public Library Board are open to the public. Proper notice has been posted and given to the media, in accordance with Wisconsin State Statutes so that the citizens may be aware of the time, place, and agenda of this meeting.

3. Review of Budget Information for 2024 Budget ACTION ITEM: DISCUSS information and contingencies proposed

4. Adjournment

PLEASE CALL ERIC BAILEY (715-258-4414) BY 1:00 PM ON MEETING DATE IF YOU ARE UNABLE TO ATTEND.

PLEASE ADVISE THE CITY CLERK'S OFFICE IF YOU REQUIRE SPECIAL ACCOMMODATIONS. THE CITY OF WAUPACA PROVIDES EQUAL OPPORTUNITIES FOR PUBLIC MEETINGS

		Actual Prior Year	Actual Prior Year	Current YTD	Estimate End of Year	Budget Request	Budget Request	Increase (Decrease)	Increase (Decrease)
Acct No	Account Description	2021	2022	Actual	2023	2023	2024	Budget	(Decrease)
REVENUES									-
INTERGOVERNMENTAL									
251-43215-000-000	FEDERAL: LIBRARY GRANTS		6,630						
251-43720-000-000	COUNTY AID: LIBRARY WAUPACA CO	384,496	378,743	378,743	378,743	408,286	386,684	(21,602)	(5.29%)
251-43725-000-000	COUNTY AID: LIBRARY WAUSHARA	16,808	14,443	980	14,443	14,466	17,429	2,963	20.48%
NEW	COUNTY AID: LIBRARY WINNEBAGO						982		
251-43730-000-000	COUNTY AID: LIBRARY PORTAGE CO	-	980	14,443	980	1,960	3,821	1,861	94.95%
251-43735-000-000	STATE GRANT: LIBRARY YOUTH LIAISON	4,695	-	-	-	-	-	-	<u>0.00%</u>
	INTERGOVERNMENTAL	405,999	400,796	394,166	394,166	424,712	408,916	(15,796)	(3.72%)
PUBLIC CHARGES FOR SERVICE									
251-46710-000-000	FEES: LIBRARY COPIES	3,503	6,124	4,241	6,124	6,000	6,000	-	0.00%
251-46715-000-000	FEES: LIBRARY POSTAGE	-	-	-	-	-	-	-	0.00%
251-46725-000-000	FEES: LIBRARY OVERDUE FEES	420	527	457	527	-	-	-	0.00%
251-46730-000-000	FEES: LIBRARY COLLECTION AGENCY	60	(113)	(35)	(113)	100	100	-	0.00%
NEW	FEES: PASSPORT						5,000		
251-46735-000-000	FEES: LIBRARY MATERIAL REPLACE	3,515	2,197	1,258	2,197	3,500	3,500	-	0.00%
	PUBLIC CHARGES FOR SERVICE	7,498	8,734	5,921	8,734	9,600	14,600	-	0.00%
MISCELLANEOUS									
251-48215-000-000	RENT: MEETING ROOMS	283	1,128	655	1,128	500	1,000	500	100.00%
251-48310-000-000	SALES: SALE OF PROPERTY/EQUIP	-	-	-	-	100	100	-	0.00%
251-48510-000-000	MISC REV: REBATES	-	-	-	-	-	-	-	#DIV/0!
251-48550-000-000	DONATIONS: LIBRARY	36,346	40,513	28,793	40,513	42,650	42,650	-	0.00%
251-49210-000-000	TRANSFER FROM GENERAL FUND	346,554	346,554	346,554	346,554	346,554	346,554	-	0.00%
	MISCELLANEOUS	383,183	388,195	376,002	388,195	389,804	390,304	500	0.13%
	TOTAL REVENUES	796,680	797,725	776,089	791,095	824,116	813,820	(10,296)	(1.25%)
EXPENDITURES									
251-55111-102-000	LIBRARY: SALARIES	348,077	348,446	251,621	348,446	380,957	413,138	32,181	8.45%
251-55111-103-000	LIBRARY: OVERTIME	726	408	249	408	-	-	-	0.00%
251-55111-118-000	LIBRARY: SOCIAL SECURITY	25,893	22,988	15,956	22,988	24,823	23,221	(1,602)	(6.45%)
251-55111-119-000	LIBRARY: RETIREMENT (R)	23,931	23,524	15,543	23,524	23,337	20,823	(2,514)	(10.77%)
251-55111-121-000	LIBRARY: GRP HLTH INS	58,617	46,546	28,459	46,546	70,261	62,014	(8,247)	(11.74%)
251-55111-122-000	LIBRARY: LIFE INS	2,249	1,556	1,161	1,556	1,255	860	(396)	(31.51%)
251-55111-123-000	LIBRARY: INC PROTECT	1,910	1,451	1,039	1,451	1,931	1,846	(85)	(4.40%)
251-55111-124-000	LIBRARY: WORK COMP	1,308	1,318	112	1,318	1,036	939	(97)	(9.32%)
251-55111-125-000	LIBRARY: HLTH INS DEDUCTIB	2,820	-	-	-	6,000	6,000	-	0.00%
251-55111-129-000	LIBRARY: UNEMPLOYMENT	, - -	-	-	-	-	-	-	0.00%

		Actual	Actual		Estimate	Budget	Budget	Increase	Increase
		Prior Year	Prior Year	Current YTD	End of Year	Request	Request	(Decrease)	(Decrease)
Acct No	Account Description	<u>2021</u>	<u>2022</u>	<u>Actual</u>	<u>2023</u>	<u>2023</u>	<u>2024</u>	<u>Budget</u>	<u>%</u>
251-55111-130-000	LIBRARY: WELLNESS/EAP PROGRAM	-	316	316	316	748	272	(476)	(63.64%)
	LIBRARY FULL-TIME	466,234	446,555	314,455	446,555	510,348	529,113	18,765	3.68%

		Actual Prior Year	Actual Prior Year	Current YTD	Estimate End of Year	Budget Request	Budget Request	Increase (Decrease)	Increase (Decrease)
Acct No	Account Description	2021	2022	Actual	2023	2023	2024	Budget	(Decrease)
251-55112-104-000	LIBRARY: PT WAGES	121,810	125,361	76,905	125,361	121,788	134,950	13,162	10.81%
251-55112-110-000	LIBRARY: PTO	-	-	-	· -	, -	, -	-	#DIV/0!
251-55112-116-000	LIBRARY: PT RETIRE	4,750	4,338	2,860	4,338	4,932	5,372	440	8.92%
251-55112-118-000	LIBRARY: SOCIAL SECURITY	9,372	9,758	5,999	9,758	10,362	10,324	(38)	(0.37%)
251-55112-122-000	LIBRARY: LIFE INS	527	669	367	669	600	600	-	0.00%
	LIBRARY: PART-TIME	134,625	140,126	86,131	140,126	137,682	151,246	13,564	9.85%
251-55115-201-000	LIBRARY: TRAINING	4,875	3,159	2,620	3,159	4,000	4,000	-	0.00%
251-55115-207-000	LIBRARY: MAINT OF EQUIP	5,139	6,296	6,296	6,296	6,000	6,000	-	0.00%
251-55115-209-000	LIBRARY: INS & BONDING	1,000	1,000	-	1,000	1,000	1,000	-	0.00%
251-55115-211-000	LIBRARY: CONTRACT SERVICES	6,774	6,608	3,918	6,608	6,500	6,500	-	0.00%
251-55115-215-000	LIBRARY: MOVIE LICENSE	92	-	-	-	-	-	-	#DIV/0!
251-55115-216-000	LIBRARY: POSTAGE	1,252	1,116	742	1,116	1,000	2,000	1,000	100.00%
251-55115-217-000	LIBRARY: MEMBERSHIP & DUES	987	1,435	642	1,435	1,200	1,200	-	0.00%
251-55115-218-000	LIBRARY: OWLS MEMBERSHIP	27,412	27,460	27,460	27,460	27,591	27,648	57	0.21%
251-55115-253-000	LIBRARY: PROMOTIONAL MATERIALS	577	445	414	445	650	650	-	0.00%
251-55115-282-000	LIBRARY: TECHNOLOGY	10,270	20,496	5,237	20,496	11,974	11,974	-	0.00%
251-55115-301-000	LIBRARY: SUPPLIES	9,147	6,642	5,195	6,642	7,500	7,500	-	0.00%
	LIBRARY: OPERATING EXPENSES	67,525	74,658	42,065	74,658	67,415	68,472	1,057	1.57%
251-55120-104-000	LIBRARY: DONATIONS PT WAGES	3,309	8,416	5,438	8,416	8,000	8,000	_	100.00%
251-55120-118-000	LIBRARY: DONATIONS SOCIAL SECURITY	253	655	427	655	650	650	-	100.00%
251-55120-250-000	LIBRARY: DONATIONS MATERIALS	872	2,513	851	2,513	2,000	2,000	-	0.00%
251-55120-255-000	LIBRARY: DONATIONS PROGRAMS	12,788	16,961	11,920	16,961	18,000	18,000	-	0.00%
251-55120-282-000	LIBRARY: DONATIONS TECHNOLOGY	11,177	2,216	1,296	2,216	10,000	10,000	-	0.00%
251-55120-290-000	LIBRARY: DONATIONS AUDIO VISUA	-	1,330	999	1,330	2,000	2,000	-	0.00%
251-55120-301-000	LIBRARY: DONATIONS SUPPLIES	9,058	4,453	211	4,453	2,000	2,000	-	0.00%
	LIBRARY: DONATION EXPENSES	37,602	36,544	21,142	36,544	42,650	42,650	-	0.00%
251-55125-255-110	LIBRARY: PROGRAMS - ADULT	1,391	1,490	843	1,490	1,500	1,500	-	0.00%
251-55125-255-210	LIBRARY: PROGRAMS - CHILDREN'S	3,244	3,046	2,597	3,046	3,000	3,000	-	0.00%
251-55125-255-310	LIBRARY: PROGRAMS - TEEN	1,058	897	562	897	1,000	1,000	-	0.00%
	LIBRARY: PROGRAMS	5,693	5,433	2,671	5,433	5,500	5,500	-	0.00%

		Actual	Actual		Estimate	Budget	Budget	Increase	Increase
Acct No	Account Description	Prior Year <u>2021</u>	Prior Year <u>2022</u>	Current YTD Actual	End of Year 2023	Request 2023	Request <u>2024</u>	(Decrease) Budget	(Decrease) <u>%</u>
251-55130-250-115	LIBRARY: BOOKS - ADULT	17,080	16,505	9,180	17,000	17,000	17,000	-	0.00%
251-55130-250-120	LIBRARY: BOOKS - ADULT LG PRNT	3,881	3,244	3,420	3,420	3,420	3,000	(420)	(12.28%)
251-55130-250-215	LIBRARY: BOOKS - CHILDRENS	17,516	15,079	12,256	1,600	16,000	16,000	-	0.00%
251-55130-250-315	LIBRARY: BOOKS - TEEN	3,415	3,164	1,865	3,175	3,175	3,175	-	0.00%
251-55130-250-410	LIBRARY: BOOKS - MAG & NEWSPAP	5,165	3,912	4,252	4,750	4,750	4,750	-	0.00%
251-55130-250-610	LIBRARY: BOOKS - MATERIAL REPL	(320)	22	22	22	-	-	-	0.00%
	LIBRARY: BOOKS	46,738	41,926	24,609	29,967	44,345	43,925	(420)	(0.95%)
								-	
251-55135-290-125	LIBRARY: A/V - ADULT MOVIES	2,943	2,140	1,571	2,500	2,500	2,000	(500)	(20.00%)
251-55135-290-130	LIBRARY: A/V - ADULT AUDIO BKS	1,834	699	709	699	500	-	(500)	(100.00%)
251-55135-290-135	LIBRARY: A/V - ADULT MUSIC	782	522	488	750	750	750	-	0.00%
251-55135-290-220	LIBRARY: A/V - CHILDRENS MOVIE	1,872	1,424	1,045	1,701	1,701	1,200	(501)	(29.45%)
251-55135-290-225	LIBRARY: A/V - CHILD AUDIO BKS	1,172	1,297	757	854	854	854	-	0.00%
251-55135-290-230	LIBRARY: A/V - CHILDRENS MUSIC	-	-	-	-	-	-	-	0.00%
251-55135-290-320	LIBRARY: A/V - TEEN MOVIES	416	394	212	468	468	468	-	0.00%
251-55135-290-325	LIBRARY: A/V - TEEN AUDIO BKS	355	202	-	202	-	-	-	0.00%
251-55135-290-420	LIBRARY: A/V - VIDEO GAMES	930	870	499	900	900	900	-	0.00%
251-55135-290-510	LIBRARY: A/V - E-BOOKS/E-RESRC	6,917	8,403	5,903	8,503	8,503	8,575	72	0.85%
	LIBRARY: A/V	17,221	15,952	7,654	16,577	16,176	14,747	(1,429)	(8.83%)
	For Library Fund Balance								
	TOTAL EXPENDITURES	775,638	761,194	498,728	749,859	824,116	855,653		
	REVENUES OVER(UNDER) EXPENDITURES	21,042	36,531	(258,498)	41,236	(0)	(41,833)		
	BEGINNING FUND BALANCE	28,321	28,321	44,531	44,531				
	ENDING FUND BALANCE	45,658	44,531	(209,135)	85,767				
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	Locale	Municipal	Service	Ор											
ibrary Name	Description	Pop	Pop	Expenses	Circulation	Hours	MLIS	OTHER FT	SUBTOTA	LOTHER STAFF	TOTAL FTE	SALARIES	BENEFITS	TOTAL EXP	% (
Waupaca Area Public Library	Town-Distant	6,422	17,471	\$888,387.00	171,850	58	1		7 8	5.84	4 13.84	4 \$ 533,605	\$ 120,519	\$ 654,124	7
Cudahy Family Library	Suburban-Large	18,134	18,184	\$922,821.00	210,455	56	3.11		3.11	. 6.08	9.19	9 \$ 465,469	\$ 128,284	\$ 593,753	6
Delafield Public Library	Suburban-Large	7,172	20,912	\$828,699.00	240,656	50	5.48	2	2.4 7.88	2.27	7 10.1	5 \$ 484,422	\$ 170,114	\$ 654,536	
Hartland Public Library	Suburban-Large	9,946	16,850	\$716,340.00	241,478	58	4		0 4	5.1	1 9.	1 \$ 362,622	\$ 121,253	\$ 483,875	
rvin L. Young Memorial Library	Town-Distant	15,773	17,352	\$825,705.00	95,376	61	. 3		1 4	6.2	2 10.:	2 \$ 463,799	\$ 192,390	\$ 656,189	
ake Geneva Public Library	Town-Fringe	8,542	17,106	\$892,573.00	131,701	57	' 2		2 4	. 4	4	8 \$ 385,466	\$ 137,483	\$ 522,949	
ester Public Library	Town-Distant	11,243	17,270	\$869,686.00	130,321	52	. 3	3.	18 6.18	}	4 10.13	3 \$ 430,582	\$ 127,026	\$ 557,608	
Oregon Public Library	Town-Fringe	11,815	18,287	\$964,324.00	231,298	59	3		2 5	7.53	3 12.5	3 \$ 544,258	\$ 155,178	\$ 699,436	
Platteville Public Library	Town-Distant	11,154	17,253	\$874,533.00	121,048	51	. 3		1 4	8.63	3 12.6	3 \$ 447,660	\$ 141,291	\$ 588,951	
Portage Public Library	Town-Distant	10,325	17,498	\$782,383.00	121,552	54	3		0 3	8.45	5 11.4	5 \$ 385,535	\$ 145,466	\$ 531,001	
Reedsburg Public Library	Town-Distant	10,181	16,861	\$747,799.00	153,906	66	3.25		3 6.25	3.48	9.7	3 \$ 404,097	\$ 108,848	\$ 512,945	(
J.S.S. Liberty Memorial Public Library	Suburban-Large	16,641	18,066	\$746,455.00	178,590	54	2		2 4	5.09	9.09	9 \$ 435,229	\$ 155,623	\$ 590,852	7
AVERAGE		11,446	17,759	838,309	169,019	56	3.17	1.0	66 4.67	5.53	3 10.20	\$437,194.45	\$143,905.09	\$581,099.55	5 6
OCAL GROUP															
Kaukauna Public Library	Suburban-Midsize	e 17,441	24,095	\$1,201,654.00	167,126	54	1.88	0.9	94 2.82	7.42	2 10.24	4 \$ 529,739	\$ 124,327	\$ 654,066	
Kimberly Public Library	Suburban-Midsize	e 7,526	16,609	\$509,845.00	181,744	49) 1		2 3	2.8	5.3	8 \$ 282,369	\$ 88,190	\$ 370,559	
ittle Chute Public Library	Suburban-Midsize	12,213	20,324	\$563,466.00	165,289	64	. 2		0 2	. 4.8	6.5	8 \$ 302,855	\$ 57,857	\$ 360,712	
AVERAGE		12,393	20,343	758,322	171,386	56	1.63	0.9	98 2.61	5.01	7.61	371,654	90,125	461,779	

Comparative Study – Personnel Staffing and Costs

Date: 9/20/2023

SUMMARY: The intent of this study is to compare staffing levels and costs to comparable libraries in the State of Wisconsin and to use that information to make recommendations on future library staffing.

RESEARCH: Julie Leopold Brecken with the Outagamie Waupaca Library System (OWLS) worked with the Library Director to assemble a list of comparable Wisconsin libraries using annual report data. The two main metrics used for determining a similar Library were total service population and operating expenses. The most recent data available for review is from 2022. Library's in OWLS to which the Waupaca Area Public Library (WAPL) typically compares itself (Little Chute, Kaukauna, and Kimberly) were reviewed as part of their own data set.

RESULTS:

- Staffing Levels:
 - Librarian/FT Staff
 - For both the statewide cohort and for the local 3 libraries, WAPL employs more full time (Librarian) staff. Average Librarian (FT) staff is 4.67 for the cohort versus 8 for WAPL. The local group averages 2.6 FT staff members.
 - Total Staff
 - For both the statewide cohort and for the local 3 libraries, WAPL has more FTE. Average FTE is 10.2 for the statewide cohort versus 13.84 for WAPL. The local group averages 7.6 FTE.
- Staffing/Benefit Costs:
 - Total Cost
 - Within the statewide cohort, 3 libraries have larger wage and benefit expenses and 8 have lower. The Average is \$581,099 versus \$654,124 for WAPL. The local group has an average of \$461,779.
 - Percent Spent on Wages and Benefits
 - The statewide cohort averages 69.32% of operational expenses spent as salary and benefits, versus 73.63% for WAPL. Three libraries have higher percentage expenses. The local group averages 63.71%.

ANALYSIS:

The numbers reveal the following:

- WAPL has a high number of FTE compared to libraries with similar budget, population and circulation.
- Percent of expenses spent on benefits and wages are only slightly above average. Analysis shows that individual positions tend to be low on the compensation scale versus their peers.

Respectfully submitted,

Eric Scott Bailey

SUMMARY: The budget for 2023 is a complicated one, particularly as relates to Human Resources. This document is intended to summarize the challenges and recommendations in the budget.

1. CHALLENGES

- a. Reimbursement from Waupaca County for 2023 is down \$21,602. This is partly offset by some additional revenue from Waushara and Winnebago Counties, plus added expected revenue from passports and meeting rooms. Total revenue expected in 2024 is \$10,296 lower than in 2023.
- b. Three long tenured full time staff members will be retiring or departing during 2024. Names and projected payout totals:
 - i. Head of Adult Services Patsy Servey: \$13,391
 - ii. Head of Youth Services Sue Abrahamson: \$39,724
 - iii. Assistant Head of Youth Services Jan Rademacher: \$39,669
 - iv. TOTAL: \$92,784
- c. Our very popular Hoopla database requires about **\$5,000 more** in the budget in order to continue access. It was supported primarily through gifts and donations this year.
- d. We have been transitioning to a single desk model for service since 2016. Among the Part Time staff that work at the Main Desk, there are 6 different job descriptions. All pre-date the current single-desk model. These job descriptions have different pay scales. The starting wage of \$10/hour has also proven to be a very real obstacle to hiring.
 - i. Assuming we create a new set of job descriptions, start under-20 PT at \$10/hour and over-20 PT at \$14/hour, and offer \$.10 for each year on staff a very modest fix would cost \$5,928. This would be a proposal brought before the Personnel Committee for discussion.
- e. Insurance costs will be increasing by at least 7% for 2024 and potentially as much as 11-15%. We will dodge the full force of that in 2024 with vacancies most of the year but could see insurance costs over \$100K in 2025.
- f. We in essence need to cover 3 different budget shortfalls. A gap of about \$20K created by insurance increases and decreases in county support. The \$6K needed to begin fixing the salary scale. And finally, the \$93K needed to cover the onetime expenses related to payouts. Recommendations reflect this division. Adjustments to address the one-time expenses in 2024 and those to address the shortfall that is due to regular expenses surging beyond available funds.

2. RECOMMENDATIONS

- a. The Head of Youth Services and Head of Adult Services positions are essential and need to be filled. How the Assistant Head of Youth Services position responsibilities are filled can be considered after these are filled, as this position will be the last one vacated.
- b. In order for salary costs to work in 2024 and into 2025, we need to reduce costs. The current budget proposal includes:
 - i. Use of existing general balance: \$44,531
 - ii. Wait about 9 months to fill each open FT position, to cover the remaining costs.

- iii. Eliminating the 2-6pm Main Desk shift (20 hours per week): ~\$11,480/year
- iv. Eliminating services hours from 7-8pm Monday-Thursday: ~\$7,480/year
- v. Eliminate adult audiobook collection (new purchases): \$500
- vi. Rely on donations for ongoing support of Hoopla: \$5,000
- vii. Reduced teen room hours during the school year: \$3,256
- viii. Plus some other minor reductions in some AV budget lines.

3. ALSO CONSIDERED:

- a. The following changes have also been considered but are not recommended at this time. They are presented here for transparency.
 - i. No paging staff Monday through Friday: ~\$8,008/Year
 - 1. Why Not? This would take us down to only 2 staff in the evenings, which is not enough.
 - ii. Reduce hours on Saturdays from 9am to 2pm, to 10am to 1pm: ~\$3,120
 - 1. Why Not? Trimming hours on Saturday very quickly makes for a very short day of service.
 - iii. Drop purchasing of new Adult Videos: \$2,500/year
 - 1. Why Not? Videos are still are second most popular format, after books. There will come a time when this collection is phased out, but unless we have to we do not want to go 'cold turkey' at this time.
 - iv. Drop purchasing of new Youth Videos: \$1,701/year
 - 1. Why Not? Same reason of timing as listed for Adult Videos.

4. LONG TERM CONSIDERATIONS:

- a. We will end 2024 with a staff and budget with which we could redo the year within the available funds. More cost increases will happen into 2025, which will require additional cuts if current funding patterns hold. We will be reviewing and considering the following:
 - i. Outsource some materials processing to OWLS: \$?
 - 1. For this to free up funds, it would have to result in the elimination of a FT position. Which is probably a big ask.
 - ii. Fill Assistant Head of Youth Services position with PT staff members.
 - 1. Current budget projections for 2025 are not encouraging about our ability to fill this vacancy.

CONCLUSION: The information above is presented as an early draft. A much larger than typical number of changes are proposed to balance the budget for 2024. Those are presented here so that they can be discussed and questions asked.